#### PANOLA COUNTY, TEXAS

#### INVITATION TO BID

#### RETURN BID TO:

## COUNTY JUDGE PANOLA COUNTY COURTHOUSE, ROOM 216A CARTHAGE, TEXAS 75633

The enclosed INVITATION TO BID (ITB) and accompanying SPECIFICATIONS AND BID SHEET are for your convenience in bidding the enclosed referenced service/products for Panola County.

Sealed bids shall be received no later than:

#### 1:30PM, TUESDAY, APRIL 2, 2019

#### MARK ENVELOPE

#### "BID, JAIL SECURITY SYSTEM UPGRADE"

Bidder shall sign and date the bid. Bids which are not signed and dated can be rejected. Bids must be submitted on the enclosed bid sheets and must be in ink or typewritten.

Panola County appreciates your time and effort in preparing this bid. Please note that all bids must be received at the designated location by the deadline shown. Bids received after the deadline will not be considered for the award of the contract, and shall be considered void and unacceptable. Opening is scheduled to be held in Commissioners Courtroom, Panola County Courthouse, Carthage, Texas. You are invited to attend.

Any questions concerning this invitation to Bid and specifications should be directed to John DePresca, Chief Deputy, or Lt. Tina McMullen, Jail Administrator, at (903) 693-0333.

### **INSTRUCTIONS/TERMS OF CONTRACT**

By order of the Commissioners Court of Panola County, Texas, sealed bids will be received for:

### JAIL SECURITY SYSTEM UPGRADE

IT IS UNDERSTOOD that the Commissioners Court of Panola County, Texas reserves the right to reject any or all bids for any or all products and/or services covered in this bid request and to waive informalities or defects in bids or to accept such bids as it shall deem to be in the best interests of Panola County.

BIDS MUST BE submitted on the bid forms included for that purpose in this packet. Bids shall be placed in separate sealed envelopes, with each page manually signed by a person having the authority to bind the firm in a contract and marked clearly on the outside as shown below.

SUBMISSION OF BIDS: Sealed bids shall be submitted to:

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"JAIL SECURITY SYSTEM UPGRADE"

ALL BIDS MUST BE RECEIVED IN THE COUNTY JUDGE'S OFFICE BEFORE OPENING DATE AND TIME

#### **BID, JAIL SECURITY SYSTEM UPGRADE**

PANOLA COUNTY IS CURRENTLY ACCEPTING BIDS FOR a Jail Security System Upgrade FOR USE BY PANOLA COUNTY SHERIFF'S OFFICE. THE INSTALLATION SHOULD MEET THE FOLLOWING SPECIFICATIONS:

- 1. The successful vendor shall upgrade and replace existing security controls and equipment. Panola County Detention Center staff shall be trained on the proper use and basic troubleshooting of the equipment. Upon completion of the installation the successful vendor shall fully test the system to assure optimum functionality and performance is achieved. The Panola County Detention Center shall remain open and operational while the work is being conducted.
- 2. The Panola County Commissioners' Court will take into consideration the bidder's skills, facilities, capacity, experience, support capabilities, previous work records, and time for completion.
- 3. The successful vendor shall supply no less than five references of past work projects similar to the scope of this project. (attach additional sheet if necessary):
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  - c) City of Grand Prairie, Kristin Swanson, Detention Manager (972) 237-8960
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  - e) Dallas County, Gregg Gray, Director of Facilities Managment (214) 653-2970 Additional Client List supplied- Tab 9
- 4. Number of years bidder has been performing work similar to the scope of this project: 19 Years
- 5. The project shall be installed and operational no more than sixty (60) days after the bid is accepted and awarded.
- 6. Training shall be provided on-site and at least one user manual will remain at the Panola County Detention Center for use by County personnel.
- 7. Specifications- The system shall control the following:

112 Doors

135 Intercoms

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64 Lights or TV's

Move 4 cameras outside of holding area to inside of holding area

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Suitable spare inventory including control I/O boards, intercom, power supply and a computer with all software needed to control the system

Price shall include design engineering, programming, labor for installation, testing, training, control cabinets/panels and a lifetime warranty. Warranty service calls shall be initiated no more than 8 hours after notification of system trouble.

QUESTIONS CONCERING THIS BID SHOULD BE DIRECTED TO JOHN DEPRESCA, CHIEF DEPUTY, OR LT. TINA MCMULLEN, JAIL ADMINISTRATOR, AT 903-693-0333.

## BID FORM AND CONTRACT

# BID, JAIL SECURITY SYSTEM UPGRADE

TO THE COMMISSIONERS COURT OF PANOLA COUNTY, TEXAS FOR FURNISHING AND DELIVERING TO PANOLA COUNTY, TEXAS IN ACCORDANCE WITH THE FOREGOING SPECIFICATIONS:

The undersigned, as bidder, declares that the only person or persons interested in this bid as principals are those named herein; that this bid is made without collusion with any other person, firm or corporation; and that I (we) have carefully examined the advertisement, instructions to bidders, specifications, and condition of payment. It is understood that the Court reserves the right to accept or reject and and/or all bids.

TOTAL PRICE	S
Exceptions to spec	cifications:
1.	Sydaptic will be able to complete the project within 60 days after receipt of down payment. Not 60 days after the bid is awarded.
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# SIGNATURE OF BIDDER

217 Schroeder Dr.

ADDRESS

(254) 776-7994 TELEPHONE NUMBER

ACCEPTED:

Sydaptic, Inc.

COMPANY NAME

Waco 76710 CITY STATE ZIP

April 2, 2019

DATE

4-16-19

#### <u>INVITATION TO BID</u> INSTRUCTIONS / TERMS OF CONTRACT

FUNDING: Funds for payment have been provided through the Panola County Budget adopted by the Commissioners Court for APRIL 2, 2019 thru December 31, 2019.

LATE BIDS: Bids received in the County Judge's Office after submission deadline will be considered void and unacceptable. Panola County is not responsible for lateness or non-delivery of mail, carrier, etc.

ALTERING BIDS: Bids cannot be altered or amended after submission deadline. Any interlineation, alteration or erasure made before opening time must be initialed by the signer of the bid, guaranteeing authenticity.

WITHDRAWAL OF BID: A bid may not be withdrawn or canceled by the bidder without the permission of the county for a period of ninety (90) days following the date designated for the receipt of bids, and bidder so agrees upon submittal of their bid.

SALES TAX: Panola County is exempt by law from payment of Texas Sales Tax and Federal Excise Tax, therefore, the bid shall not include sales taxes.

BID AWARD: Panola County reserves the right to award bids on the lump sum or unit price basis, whichever is in the best interest of the county.

CONTRACT: This bid, when properly accepted by Panola County, shall constitute a contract equally binding between the successful bidder and Panola County. No different or additional terms will become a part of this contract with the exception of Change Orders.

CHANGE ORDERS: No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the resulting contract. All change orders to the contract will be made in writing by the Panola County Judge.

IF DURING THE life of the contract, the successful bidder's net prices to other customers for items awarded herein are reduced below the contracted price, it is understood and agreed that the benefits of such reduction shall be extended to Panola County.

DELIVERY: All delivery fees and freight or handling charges shall be as stated on the bid and contract forms section and if not so stated no such costs, fee or charge will be paid.

CONFLICT OF INTEREST: No public official shall have interest in this contract, in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171.

ETHICS: The bidder shall not offer or accept gifts or anything of value nor enter into any business arrangement with any employee, official or agent of Panola County

EXCEPTIONS / SUBSTITUTIONS: All bids meeting the intent of this invitation to bid will be considered for award. Bidders taking exception to the specifications, or offering substitutions, shall state these exceptions in the section provided or by attachment as part of the bid. The absence of such a list shall indicate that the bidder has not taken exceptions and shall hold the bidder responsible to perform in strict accordance with the specifications of the invitation. Panola County Commissioners Court reserves the right to accept any and all or none of the exceptions(s) / substitution(s) deemed to be in the best interest of the county.

DESCRIPTIONS: Any reference to model and/or make/manufacturer used in bid specifications is descriptive, not restrictive. It is used to indicate the type and quality desired. Bids on items of like quality will be considered.

ADDENDA: Any interpretations, corrections or changes in this "Invitation To Bid and Specifications" will be made by addenda. Sole issuing authority of addenda shall be vested in Panola. Addenda will be mailed to all who are known to have received a copy of this Invitation To Bid. Bidders shall acknowledge receipt of all addenda.

BIDS MUST COMPLY with all federal, state, county and local laws concerning these types of service.

DESIGN, STRENGTH, QUALITY of materials must conform to the highest standards of manufacturing practice.

MINIMUM STANDARDS FOR RESPONSIBLE PROSPECTIVE BIDDERS: A prospective bidder must affirmatively demonstrate bidder's responsibility. A prospective bidder must meet the following requirements:

- 1. Have adequate financial resources, or the ability to obtain such resources as required;
- 2. be able to comply with the required or proposed delivery schedule;
- 3. Have a satisfactory record of performance;
- 4. Have a satisfactory record of integrity and ethics;
- 5. Be otherwise qualified and eligible to receive an award.

Panola County may request representation and other information sufficient to determine bidder's ability to meet these minimum standards listed above.

REFERENCES: Panola County may request bidder to supply a list of references where like services/products have been supplied by their firm.

BIDDER SHALL PROVIDE with this bid response, all documentation required by this ITB. Failure to provide this information may result in rejection of bid.

SUCCESSFUL BIDDER SHALL defend, indemnify and save harmless Panola County and all its officers, agents and employees from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons or property on account of any negligent act or fault of the successful bidder, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which ;may result from bid award. Successful bidder indemnifies and will indemnify and save harmless Panola County from liability, claim or demand on their part, agents, servants, customers, and/or employees whether such liability, claim or demand arise from event or casualty happening or within the occupied premises themselves or happening upon or in any of the halls, elevators, entrances, stairways or approaches of or to the facilities within which the occupied premises are located. Successful bidder shall pay any judgment with costs which may be obtained against Panola County growing out of such injury or damages.

WAGES: Successful bidder shall pay or cause to be paid, without cost or expense to Panola County, all Social Security, Unemployment and Federal Income Withholding Taxes of all such employees and all such employees shall be paid wages and benefits as required by Federal and/or State Law.

TERMINATION OF CONTRACT: This contract shall remain in effect until contract expires, delivery and acceptance of products and/or performance of services ordered or terminated by either party with a thirty (30) days written notice prior to any cancellation. The successful bidder must state therein the reasons for such cancellation. Panola County reserves the right to award canceled contract to next lowest and best bidder as it deems to be in the best interest of the county.

TERMINATION FOR DEFAULT: Panola County reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the county in the event of breach or default of this contract. Panola County reserves the right to terminate the contract immediately in the event the successful bidder fails to:

- 1. Meet schedules:
- 2. Defaults in the payment of any fees; or
- 3. Otherwise perform in accordance with these specifications.

Breach of contract or default authorizes the county to exercise any of all of the following rights:

- 1. Panola County may take possession of the assigned premises and any fees accrued or becoming due to date;
- 2. Panola County may take possession of all goods, fixtures and materials of successful bidder therein and may foreclose its lien against such personal property, applying the proceeds toward fees due or thereinafter becoming due.

In the event the successful bidder shall fail to perform, keep or observe any of the terms and conditions to be performed, kept or observed, Panola County shall give the successful bidder written notice of such default; and in the event said default is not remedied to the satisfaction and approval of the county within two (2) working days of receipt of such notice by the successful bidder, default will be declared and all the successful bidder's rights shall terminate.

Bidder, in submitting this bid, agrees that Panola County shall not be liable to prosecution for damages in the event that the county declares the bidder in default.

NOTICE: Any notice provided by this bid (or required by Law) to be given to the successful bidder by Panola County shall be conclusively deemed to have been given and received on the next day after such written notice has been deposited in the mail in Carthage, Texas, by Registered or Certified Mail with sufficient postage affixed thereto, addressed to the successful bidder at the address so provided; provided this shall not prevent the giving of actual notice in any other manner.

PATENTS / COPYRIGHTS: The successful bidder agrees to protect Panola County from claims involving infringement of patents and/or copyrights.

CONTRACT ADMINISTRATOR: Under this contract, Panola County may appoint a contract administrator with designated responsibility to ensure compliance with contract requirements. The contract administrator will serve as liaison between Panola County and the successful bidder.

PURCHASE ORDER: A purchase order(s) shall be generated by Panola County to the successful bidder. The purchase order number must appear on all itemized invoices and packing slips. Panola County will no be held responsible for any orders placed/delivered without a valid current purchase order number.

INVOICES shall show (a) name and address of successful bidder, (b) Panola County Purchase Order number, and (c) descriptive information as to the item(s) delivered.

PAYMENT will be made upon receipt and acceptance by the county of item(s) ordered and receipt of a valid invoice, in accordance with the State of Texas Prompt Payment Act, Article 60lf V.T.C.S. Successful bidder is required to pay subcontractors within ten (10) days.

ITEMS supplied under this contract shall be subject to Panola County's approval. Items found defective or not meeting specifications shall be picked up and replaced by the successful bidder at no expense to the County. If item is not picked up within one (1) week after notification, the item will become a donation to the County for disposition.

SAMPLES: When requested, samples shall be furnished free of expense to Panola County.

WARRANTY: Successful bidder shall warrant that all items/services shall conform to the proposed specifications and/or all warranties as stated in the Uniform Commercial Code and be free from all defects in material, workmanship and title.

REMEDIES: The successful bidder and Panola County agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.

VENUE: This agreement will be governed and construed according to the laws of the State of Texas. This agreement is performable in Panola County, Texas.

ASSIGNMENT: The successful bidder shall not sell, assign, transfer or convey this contract, in whole or in part, without the prior written consent of Panola County.

SILENCE OF SPECIFICATION: The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

Each insurance policy to be furnished by successful bidder shall include, by endorsement to the policy, a statement that a notice shall be given to Panola County by certified mail thirty (30) days prior to cancellation or upon any material change in coverage.

ANY QUESTIONS concerning this INVITATION TO BID AND SPECIFICATIONS should be directed to John DePresca, Chief Deputy, Panola County Sheriff's Office at (903)693-0333.



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 2/9/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certificate does not confer rights to	the CE	Fruncate Holder III lied of St	CONTACT				
PRODUCER			NAME: Stied DidZ				
Higginbotham Insurance Agency, Inc. 7528 Bosque Blvd	(A/C, No. Ext): 254-870-2994 (A/C, No): 254-751-1715						
Waco TX 76712	E-MAIL ADDRESS: sdiaz@higginbotham.net						
		INSURER(S) AFFOR	DING COVERAGE	NAIC#			
	INSURER A: Rockhill Insurance Company			28053			
INSURED SYDAP			INSURER B: Texas Mutual Insurance Company			22945	
Sydaptic, Inc.			INSURER C : Admiral Insurance Company			24856	
P. O. Box 8883 Waco TX 76714-8883			INSURER D :				
VVacu 1 \ 707 14-6665			INSURER E :				
			INSURER F:				
CONTRACTE CER	TIEICA	TE NUMBER: 634490897	111001		REVISION NUMBER:		
THE PARTY OF THE P	OF INC	MIDANCE LICTED BELOW HA	VE BEEN ISSUED	TO THE INSURE	D NAMED ABOVE FOR TH	E POLICY PERIOD	
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS INDICATED. NOTWITHSTANDING ANY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR TYPE OF INSURANCE	ADDL SU	IBR	POLICYER	F POLICY EXP	LIMITS	<u></u>	
A X COMMERCIAL GENERAL LIABILITY	INSULW	RCGLPG0321801	5/1/2017	5/1/2018	EACH OCCURRENCE	\$ 1,000,000	
CLAIMS-MADE X OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 50,000	
V	!					\$ 5,000	
01,000					PERSONAL & ADV INJURY	\$ 1,000,000	
Deductible			l	1	GENERAL AGGREGATE	\$ 2,000,000	
GEN'L AGGREGATE LIMIT APPLIES PER:  X POLICY PROLED LOC					PRODUCTS - COMP/OP AGG	\$2,000,000	
	l i					\$	
AUTOMOBILE LIABILITY	<del> -  -</del>				COMBINED SINGLE LIMIT (Ea accident)	\$	
ANY AUTO	\ \				BODILY INJURY (Per person)	5	
OWNED SCHEDULED					BODILY INJURY (Per accident)	\$	
AUTOS ONLY AUTOS NON-OWNED					PROPERTY DAMAGE	\$	
AUTOS ONLY AUTOS ONLY	1 1				(Per accident)	<u>s</u>	
	╂				EACH OCCURRENCE	s	
UMBRELLA LIAB OCCUR					AGGREGATE	\$	
EXCESS LIAB CLAIMS-MADE	4 1				AGGREGATE	s	
DED RETENTIONS	+-+	0004050000	5/1/2017	5/1/2018	X PER OTH-		
B WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N		0001268839	3 ()25(1	J2515	E.L. EACH ACCIDENT	\$ 1,000,000	
ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A				E.L. DISEASE - EA EMPLOYEE		
(Mandatory In NH) If yes, describe under					E.L. DISEASE - POLICY LIMIT	\$1,000,000	
DESCRIPTION OF OPERATIONS below	1		£14.7004	5/1/2018	Each Claim	1,000,000	
C Professional Liability Claims Made		. EO00003343102	5/1/2017	3/1/2015	Aggregate Deductible-Each Claim	1,000,000 5,000	
	N 55 14 2	PODD 404 Additional Domarka Sahad	fule may be attached it	more space is requi			
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  Not to be altered.  Not to be altered.  The General Liability policy includes a blanket automatic additional insured endorsement that provides additional insured status and General Liability and Workers' Compensation policy includes a blanket waiver of subrogation endorsement to the certificate holder only when there is a written contract between the named insured and the certificate holder that requires such status.							
			CANCELLAT	ON			
For Information Only			SHOULD ANY	OF THE ABOVE	DESCRIBED POLICIES BE C HEREOF, NOTICE WILL ICY PROVISIONS.	ANCELLED BEFORE BE DELIVERED IN	
P. O. Box 8883			AUTHORIZED REPRESENTATIVE				
Waco TX 76714-8883	a AA						



217 Schroeder Drive, P. O. Box 8883, Waco, Texas, 76710/14 Voice: (254) 776-7994 FAX: (254) 776 -7995 World Wide Web: www.jailcontrols.com www.sydaptic.com

CISV# 1-74-2898394-800

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**TOTAL PRICE** 

**s** 223,274.63

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SIGNATURE		Sydaptic, Inc.			
SIGNATURE	COMPAN	COMPANY NAME			
217 Schroeder Dr.	Waco	TX	76710		
ADDRESS	CITY	STATE	ZIP		
(254) 776-7994	April 2,	April 2, 2019			
TELEPHONE NUMBER	DATE				
ACCEPTED:					
COUNTY JUDGE	DATE				

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SALES TAX: Panola County is exempt by law from payment of Texas Sales Tax and Federal Excise Tax, therefore, the bid shall not include sales taxes.

BID AWARD: Panola County reserves the right to award bids on the lump sum or unit price basis, whichever is in the best interest of the county.

CONTRACT: This bid, when properly accepted by Panola County, shall constitute a contract equally binding between the successful bidder and Panola County. No different or additional terms will become a part of this contract with the exception of Change Orders.

CHANGE ORDERS: No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the resulting contract. All change orders to the contract will be made in writing by the Panola County Judge.

IF DURING THE life of the contract, the successful bidder's net prices to other customers for items awarded herein are reduced below the contracted price, it is understood and agreed that the benefits of such reduction shall be extended to Panola County.

DELIVERY: All delivery fees and freight or handling charges shall be as stated on the bid and contract forms section and if not so stated no such costs, fee or charge will be paid.

CONFLICT OF INTEREST: No public official shall have interest in this contract, in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171.

ETHICS: The bidder shall not offer or accept gifts or anything of value nor enter into any business arrangement with any employee, official or agent of Panola County

EXCEPTIONS / SUBSTITUTIONS: All bids meeting the intent of this invitation to bid will be considered for award. Bidders taking exception to the specifications, or offering substitutions, shall state these exceptions in the section provided or by attachment as part of the bid. The absence of such a list shall indicate that the bidder has not taken exceptions and shall hold the bidder responsible to perform in strict accordance with the specifications of the invitation. Panola County Commissioners Court reserves the right to accept any and all or none of the exceptions(s) / substitution(s) deemed to be in the best interest of the county.

DESCRIPTIONS: Any reference to model and/or make/manufacturer used in bid specifications is descriptive, not restrictive. It is used to indicate the type and quality desired. Bids on items of like quality will be considered.

ADDENDA: Any interpretations, corrections or changes in this "Invitation To Bid and Specifications" will be made by addenda. Sole issuing authority of addenda shall be vested in Panola. Addenda will be mailed to all who are known to have received a copy of this Invitation To Bid. Bidders shall acknowledge receipt of all addenda.

BIDS MUST COMPLY with all federal, state, county and local laws concerning these types of service.

DESIGN, STRENGTH, QUALITY of materials must conform to the highest standards of manufacturing practice.

MINIMUM STANDARDS FOR RESPONSIBLE PROSPECTIVE BIDDERS: A prospective bidder must affirmatively demonstrate bidder's responsibility. A prospective bidder must meet the following requirements:

- 1. Have adequate financial resources, or the ability to obtain such resources as required;
- 2. be able to comply with the required or proposed delivery schedule;
- 3. Have a satisfactory record of performance;
- 4. Have a satisfactory record of integrity and ethics;
- 5. Be otherwise qualified and eligible to receive an award.

Panola County may request representation and other information sufficient to determine bidder's ability to meet these minimum standards listed above.

REFERENCES: Panola County may request bidder to supply a list of references where like services/products have been supplied by their firm.

BIDDER SHALL PROVIDE with this bid response, all documentation required by this ITB. Failure to provide this information may result in rejection of bid.

SUCCESSFUL BIDDER SHALL defend, indemnify and save harmless Panola County and all its officers, agents and employees from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons or property on account of any negligent act or fault of the successful bidder, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which ;may result from bid award. Successful bidder indemnifies and will indemnify and save harmless Panola County from liability, claim or demand on their part, agents, servants, customers, and/or employees whether such liability, claim or demand arise from event or casualty happening or within the occupied premises themselves or happening upon or in any of the halls, elevators, entrances, stairways or approaches of or to the facilities within which the occupied premises are located. Successful bidder shall pay any judgment with costs which may be obtained against Panola County growing out of such injury or damages.

WAGES: Successful bidder shall pay or cause to be paid, without cost or expense to Panola County, all Social Security, Unemployment and Federal Income Withholding Taxes of all such employees and all such employees shall be paid wages and benefits as required by Federal and/or State Law.

TERMINATION OF CONTRACT: This contract shall remain in effect until contract expires, delivery and acceptance of products and/or performance of services ordered or terminated by either party with a thirty (30) days written notice prior to any cancellation. The successful bidder must state therein the reasons for such cancellation. Panola County reserves the right to award canceled contract to next lowest and best bidder as it deems to be in the best interest of the county.

TERMINATION FOR DEFAULT: Panola County reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the county in the event of breach or default of this contract. Panola County reserves the right to terminate the contract immediately in the event the successful bidder fails to:

- 1. Meet schedules;
- 2. Defaults in the payment of any fees; or
- 3. Otherwise perform in accordance with these specifications.

Breach of contract or default authorizes the county to exercise any of all of the following rights:

- Panola County may take possession of the assigned premises and any fees accrued or becoming due to date;
- 2. Panola County may take possession of all goods, fixtures and materials of successful bidder therein and may foreclose its lien against such personal property, applying the proceeds toward fees due or thereinafter becoming due.

In the event the successful bidder shall fail to perform, keep or observe any of the terms and conditions to be performed, kept or observed, Panola County shall give the successful bidder written notice of such default; and in the event said default is not remedied to the satisfaction and approval of the county within two (2) working days of receipt of such notice by the successful bidder, default will be declared and all the successful bidder's rights shall terminate.

Bidder, in submitting this bid, agrees that Panola County shall not be liable to prosecution for damages in the event that the county declares the bidder in default.

NOTICE: Any notice provided by this bid (or required by Law) to be given to the successful bidder by Panola County shall be conclusively deemed to have been given and received on the next day after such written notice has been deposited in the mail in Carthage, Texas, by Registered or Certified Mail with sufficient postage affixed thereto, addressed to the successful bidder at the address so provided; provided this shall not prevent the giving of actual notice in any other manner.

PATENTS / COPYRIGHTS: The successful bidder agrees to protect Panola County from claims involving infringement of patents and/or copyrights.

CONTRACT ADMINISTRATOR: Under this contract, Panola County may appoint a contract administrator with designated responsibility to ensure compliance with contract requirements. The contract administrator will serve as liaison between Panola County and the successful bidder.

PURCHASE ORDER: A purchase order(s) shall be generated by Panola County to the successful bidder. The purchase order number must appear on all itemized invoices and packing slips. Panola County will no be held responsible for any orders placed/delivered without a valid current purchase order number.

INVOICES shall show (a) name and address of successful bidder, (b) Panola County Purchase Order number, and (c) descriptive information as to the item(s) delivered.

PAYMENT will be made upon receipt and acceptance by the county of item(s) ordered and receipt of a valid invoice, in accordance with the State of Texas Prompt Payment Act, Article 60lf V.T.C.S. Successful bidder is required to pay subcontractors within ten (10) days.

ITEMS supplied under this contract shall be subject to Panola County's approval. Items found defective or not meeting specifications shall be picked up and replaced by the successful bidder at no expense to the County. If item is not picked up within one (1) week after notification, the item will become a donation to the County for disposition.

SAMPLES: When requested, samples shall be furnished free of expense to Panola County.

WARRANTY: Successful bidder shall warrant that all items/services shall conform to the proposed specifications and/or all warranties as stated in the Uniform Commercial Code and be free from all defects in material, workmanship and title.

REMEDIES: The successful bidder and Panola County agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.

VENUE: This agreement will be governed and construed according to the laws of the State of Texas. This agreement is performable in Panola County, Texas.

ASSIGNMENT: The successful bidder shall not sell, assign, transfer or convey this contract, in whole or in part, without the prior written consent of Panola County.

SILENCE OF SPECIFICATION: The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

Each insurance policy to be furnished by successful bidder shall include, by endorsement to the policy, a statement that a notice shall be given to Panola County by certified mail thirty (30) days prior to cancellation or upon any material change in coverage.

ANY QUESTIONS concerning this INVITATION TO BID AND SPECIFICATIONS should be directed to John DePresca, Chief Deputy, Panola County Sheriff's Office at (903)693-0333.



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 2/9/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER. AND THE CERTIFICATE HOLDER.

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT NAME: Shea Diaz Higginbotham Insurance Agency, Inc. PHONE (A/C. No, Ext): 254-870-2994 E-MAIL ADDRESS: Sdiaz@higginbotham.net FAX (A/C, No): 254-751-1715 7528 Bosque Blvd Waco TX 76712 INSURER(S) AFFORDING COVERAGE NAIC# 28053 INSURER A: Rockhill Insurance Company SYDAP INSURED INSURER B: Texas Mutual Insurance Company 22945 Sydaptic, Inc. INSURER C: Admiral Insurance Company 24856 P. O. Box 8883 Waco TX 76714-8883 INSURER D: INSURER E: INSURER F **REVISION NUMBER: COVERAGES CERTIFICATE NUMBER: 634490897** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDI SUBR POLICY EFF TYPE OF INSURANCE POLICY NUMBER COMMERCIAL GENERAL LIABILITY RCGLPG0321801 5/1/2017 5/1/2018 EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 CLAIMS-MADE | X | OCCUR \$ 50,000 Х \$1,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY Deductible \$1,000,000 GEN'L AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE \$2,000,000 POLICY Troc PRODUCTS - COMP/OP AGG \$ 2,000,000 OTHER: COMBINED SINGLE LIMIT AUTOMOBILE LIABILITY \$ ANY AUTO BODILY INJURY (Per person) 5 OWNED AUTOS ONLY SCHEDULED AUTOS NON-OWNED AUTOS ONLY BODILY INJURY (Per accident) s HIRED AUTOS ONLY PROPERTY DAMAGE (Per accident) \$ \$ UMBRELLA LIAB EACH OCCURRENCE OCCUR \$ **EXCESS LIAB** CLAIMS-MADE AGGREGATE S DED RETENTION S \$ WORKERS COMPENSATION 0001268839 5/1/2017 5/1/2018 STATUTE AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. EACH ACCIDENT \$ 1,000,000 N/A E.L. DISEASE - EA EMPLOYEE \$1,000,000 If yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT \$1,000,000 Professional Liability Claims Made 1,000,000 1,000,000 5,000 EO00003343102 5/1/2017 5/1/2018 Each Claim Aggregate Deductible-Each Claim DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) The General Liability policy includes a blanket automatic additional insured endorsement that provides additional insured status and General Liability and Workers' Compensation policy includes a blanket waiver of subrogation endorsement to the certificate holder only when there is a written contract between the named insured and the certificate holder that requires such status. **CERTIFICATE HOLDER** CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. For Information Only

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P. O. Box 8883

Waco TX 76714-8883

AUTHORIZED REPRESENTATIVE



217 Schroeder Drive, P. O. Box 8883, Waco, Texas, 76710/14 Voice: (254) 776-7994 FAX: (254) 776-7995 World Wide Web: www.jailcontrols.com www.sydaptic.com

#### CISV# 1-74-2898394-800 Texas Master Bidder's List

Members of:

American Correctional Association Texas Jail Association National Systems Contractors Association American Society for Industrial Security

April 2, 2019

Lt. Tina McMullen
Panola County Sheriff's Office
Par Jail Controls Patro fit Statement of

Re: Jail Controls Retro-fit Statement of Work (SOW)

Thank you for the opportunity to work with you on upgrading Panola County jail control system. The purpose of this document is to outline an abbreviated Statement of Work (SOW) for review and to provide the feature list.

Our 1220 Jail Control System comes with excellent support and a LIFETIME WARRANTY for your facility. As has been discussed, the best engineering and ergonomic solution is to replace all the failed/suspect controls and panels and integrate the existing endpoints (doors, intercoms, etc.) into our 1220 Control System. Sydaptic uses new control relays to provide greater reliability rather than re-use existing control relays as does our competitors. This insures that all portions of the faulty system are replaced with new components.

Sydaptic will install all the required power supplies, control electronics, controllers, etc to control your facility. User control of the system will be made through mouse control while viewed on a LCD monitor. Administrative enhancements include the logging of every keystroke by the operator and the operator's unique ID, remote diagnostics, voltage and temperature logging, ability for the County to add, delete or modify the control elements without the assistance of Sydaptic personnel.

Our jail control system keeps a time and date stamp on all objects controlled by our system. This is useful if an inmate alleges that his cell door was opened and he or she was abused. Our system will allow the facility to access the log and see if the door was open, open with our system, or opened with a key.

We want to ensure that the system is always an asset to the County. In designing the system, we noticed two issues that constantly plague Counties: every County operates their facility differently and that facilities are always changing. With this thinking in mind we believe the software should be designed to fit the County's unique demands at the time of the installation and for years to come. To do this properly we provide our clients software updates based on their inputs and suggestions for free for as long as they have our system. As our systems have never been replaced all our clients are utilizing this option so their system keeps up with their changing demands.

For complete support of this control system, the County should install and maintain a high-speed internet connection. This connection can be on the existing network (if installed) or a new installation. This internet connection ensures timely updates and routine maintenance be done by both Sydaptic and County personnel.

This quote is for replacing all aspects of your facilities control system and the system only. To reduce the cost Sydaptic will use the existing intercom speakers, existing wiring, door locks, door mechanisms, and door feedback devices. No need to increase the cost of the project without the County seeing any results. The assumption is made that the wire to/from existing locks, intercoms, lighting controls, etc. is in good and usable shape and wire replacement is not included nor is any labor to install wiring or conduit. The addition of conduit is very unlikely in this situation and in 90% of installations no additional wire/cable is required.

Sydaptic will not be responsible for the existing plant wiring to and from the control electronics sub-system, only the wiring once the wires are brought into the sub-panels. As this is a retrofit of an existing jail control system this substructure is already in place and should not require replacement.

In addition, it is assumed that the existing locks, locking mechanisms, and door position circuitry are considered in good working order. Any malfunctions or alignment issues are considered outside the scope of work.

The control of the jail will be used on one large monitor; this allows the officer to see the entire layout of the facility at one time. Feedback from our clients tells us that this method helps new hires learn the facility and the system much faster than a screen with sections. One large screen also eliminates useless commands from the operator. An example of this is if an inmate presses an intercom button the operator selects the intercom icon and starts the conversation. With a smaller screen using a section layout the inmate presses the intercom button, then the operator must find the correct section, then select the intercom icon. This could be as much as 7 commands the operator must perform before the intercom is activated.

Sydaptic will also provide a suitable spare inventory consisting of control I/O boards, intercom, and power supply as part of the installation. Also, included as a spare is a computer with all software needed to control the system.

Sydaptic's 1220 jail control system will control the following:

112 Doors

0 Sallyport/Security Gates (O,S,C)

135 Intercoms

112 Existing Cameras

64 Lights or TV's

0 Outlets or Convenience Plugs

0 Water

0 Purge Fans

0 Inmate Phones

Move 4 cameras outside of holding to inside of holding.

Replace dome camera with corner mount cameras.

Replace arraignment camera with wide angled camera.

1 Additional camera in dry storage area.

24 Additional cameras for A pod, B pod, and C Pod. (8 cameras per pod)

9 microphones for safety vests

2 camera viewers w/LCD Screens (Sargent and Lieutenant office)

Endpoint listed above will be controlled by the following Equipment:

1 Security Control Computers

1 LCD Viewscreens

1 Amplifiers

10 DVR/NVR/Camera Severs

1 Master Control Speakers

1 Camera Monitors

2 UPS or Battery Backups/Surge Protectors

#### Estimate of Work to be Performed:

Prices are good for 30 working days unless specified in writing. Cost of bonds not included.

Correctional facility control system 1220 with features noted above as indicated.

Including design engineering, programming, labor for installation, test, training and verification of 1220 system, control cabinets or panels, and a LIFETIME WARRANTY

Total: \$223,274.63

If there are any questions please let me know so I can help. We look forward to bringing you this technology but more importantly working with you. Thank you and have a great day.

Patrick Scott

President of Sydaptic, Inc. cell phone: 254-644-3461 email: pscott@jailcontrols.com

# . . . 1

# Power of One:

- One Contact

 One Maintenance Force

- One Experienced Team

> - One Comprehensive Solution

### Sydaptic's 1220™ Solution & Platform Is:

#### Low risk-

A history of designing solutions to problems

#### Reliable-

Less down time due to an Engineered solution

#### Scalable-

Able to accommodate future growth at County facilities or offcampus

#### Flexible-

System upgrades can be made without costly overhauls

#### Advanced-

Absolutely the latest in technology for security and safety

# **Executive Summary**

Sydaptic, Incorporated (Sydaptic) is pleased to present Panola County's Request regarding Jail Controls Retro-fit for the County's Jail System Upgrade.

We have fully complied with the specifications of the request and have created a response that provides the economic, technical, and operational benefits Panola County's needs to meet its requirements—today and in the future. This Executive Summary provides an overview of our proposal and approach, highlighting the added value we offer to you.

While the request calls for the selection of a new technical solution to better serve the County Jail, we recognize the County is also selecting a new security controls partner. That security controls partner must understand the current security and safety challenges of the present solution, and have the size and breadth, both technically and financially, to deliver success to Panola County for the long term. The selected security controls partner needs to have experience in correctional facility controls as well as the service aspect for the installed system. Sydaptic is uniquely qualified to meet those requirements and provide Panola County the best opportunity for success.

Sydaptic's offer is our "One Solution" proposal:

#### **One Contact**

Sydaptic Designed, Developed, Manufactures, Installs, and Maintains the 1220™ Jail Control System

Selecting Sydaptic will provide the County with *one* company that is responsible for the entire system. Sydaptic develops, owns, and solely distributes its correctional facility equipment - allowing for faster upgrades of software and eliminating interference from an outside equipment provider's subcontractor. In fact we are the *only* Jail Controls manufacturer in the state of Texas.

#### One Maintenance Force

### Trained and certified technicians to maintain all aspects of the 1220™ jail control system

Sydaptic's remote and on-site personnel are responsive, trained and able technicians, capable of maintaining the entire network of 1220<sup>TM</sup> devices. Sydaptic's Maintenance and Support policies afford the County the fastest response and repair process in the industry.

In addition to Sydaptic's onsite personnel, the underlying architecture of the 1220<sup>TM</sup> software control system allows engineers at Sydaptic to perform diagnostic, programming, polling, and other problem resolution activities remotely, from our secure engineering offices. The 1220<sup>TM</sup> performs *continuous on-line self-diagnostics*. Should a system component fail a diagnostic test, the 1220<sup>TM</sup> automatically generates an entry into its log file which is available for on or offline use.

Sydaptic has over 42 years experience in systems design and development of systems.

With strategic focus on engineering excellence and improving service.

# Sydaptic is

the company many large organizations trust for correctional facility control services.

For over 18
years, Sydaptic
has provided
Excellence in
Engineering
and Service
after the Install.

#### One Experienced Team

### An experienced team with unparalleled resources and skills

Few companies can match the design experience of Sydaptic's "Engineering Solutions Team." Our experienced team will work closely with the County to design, implement, and manage the ongoing performance of all associated hardware, equipment and services. We have designed extensive checkpoints in the implementation process to ensure that individual installations are performed correctly and on time.

### One Comprehensive Solution

# A comprehensive solution from a single provider, for one single point of responsibility and accountability

Sydaptic's comprehensive solution provides Panola County a true single vendor solution with *one* single point of responsibility and accountability.

# Sydaptic offers the County advantages and benefits in the following key areas:



#### **Project Understanding and Approach**

Sydaptic fully understands the scope and requirements of a County Correctional System. Sydaptic has a team of experienced engineers, technicians, and professionals to provide a premier solution that combines the experience, knowledge, technology, and quality services required to support a secure, *engineered* solution for Panola County. We use the best in technology to provide a safe, secure, and easy to use jail control system.



#### State-of-the-Art Jail Control Solution

Sydaptic offers Panola County a solution that combines high quality self-healing programming and dedicated microprocessor technology based on the latest RISC chips available from Microchip Technology. Sydaptic will meet and, in many cases exceed, the County's requirements for this specialized technology and service. Notable features and benefits of the Sydaptic solution include the following:

- Scalability. Sydaptic's 1220<sup>TM</sup> system can grow with the facility and has up to 65,535 number of end-points.
- ➤ Reliability. Sydaptic's 1220<sup>TM</sup> system has an un-equaled *Lifetime Warranty*.
- ➤ Usability. Sydaptic's 1220<sup>TM</sup> interface is as easy as a mouse click.
- Flexibility. Sydaptic designed, developed, and produces this technology. As such, Sydaptic has the edge in a 'can-do' attitude to ensure a seamless fit.

Quality

Performance

Reliability

Fast, Smooth Implementation

"Having Sydaptic come in and design a solution to our needs was the best thing we have done for our facility – They are great!"

--Sheriff Maxey Cerliano, Gregg County Sheriff's Department



#### Implementation and Operational Excellence

Sydaptic will meet the County's requirements and expectations for both a smooth implementation and ongoing operational excellence. Sydaptic's service implementation and problem escalation is based on a *planned managed* approach that speeds the implementation process, while minimizing risks and potential service disruptions. Sydaptic offers the engineering knowledge and applied "know-how" gained from more than 42 years' experience in designing, installing, and supporting control systems. Sydaptic's installation and implementation strategy centers on three key principles:

- Detailed planning and management. Sydaptic will provide Panola County the highest quality management and support services possible. The Sydaptic Team led by an extremely dedicated and qualified Project and Implementation Manager will develop implementation plans and schedules for the County. We have designed extensive checkpoints in the install and implementation process to ensure that individual installations are performed correctly and on time.
- Extensive Support Resources. The Sydaptic Project Support Team is comprised of members from Sydaptic engineering and field operations departments. Sydaptic provides full management and problem resolution support for the system. Sydaptic's comprehensive solution management and support includes the following:
  - Sydaptic's Executive and Departmental Managers are involved on a
    daily basis with our Customer Projects. Sydaptic combines weekly and
    monthly reviews to insure on-going operational excellence and fast,
    responsive problem resolution when required.
  - Highly trained support technicians are available 24 hours a day, 365 days a year. The underlying architecture of the 1220<sup>TM</sup> system allows engineers at Sydaptic to perform diagnostic, programming, polling, and other problem resolution activities remotely from Technical Support.
- Service Continuity. The Sydaptic team will work closely with the County to ensure a smooth, orderly transition of pre-use to full use. The same field technician's instrumental in this transition will be the on-site support.



#### **Experienced Project Management and Support Services**

Sydaptic has assembled an outstanding team of personnel to support Panola County for the implementation and ongoing operations of their Facility Controls. This team is among the most dedicated and qualified in the marketplace today.

All the team members have supported projects or services for many years. For example:

**Patrick Scott, President,** is responsible for providing executive leadership and sponsorship for the County and this project. He monitors all aspects of systems installation and implementation and create installation and implementation schedules in conjunction with appropriate customer service representatives.

**Kevin Kelly, COO,** has more than 11 years' experience in Operations and Software, and will be serving as project manager for the software design and oversee the County's installations and high-level software.

**Steve Scott, CTO**, is responsible for providing design leadership and direction for the company's 1220<sup>TM</sup> hardware platform. Steve has over 39 years' experience in product development, including 18 years in the industrial controls market. Steve has an additional 24 years in engineering management including Research and Development and has 5 patents to his credit.



### **Corporate Stability and Commitment**

Sydaptic is a financially sound and secure company with the resources to fully support the County. Sydaptic has continually provided public and inmate systems and services for over 16 years and has operated as an engineering design company since 1989.

Sydaptic is among the leaders in the inmate controls and systems design field, providing state of the art technology and customized solutions to meet the ever-changing needs of the Corrections industry. Our goal is to continue excellent service to our customers while continuing to move forward in becoming the undisputed industry leader.

At Sydaptic we recognize the importance of integrity to our customers and business associates and view "Personal and Corporate Integrity" as the most basic service we can provide our customers. Everyone at Sydaptic works hard to assure that our customers have a satisfying and rewarding experience with us.



#### Unsurpassed Network Quality, Performance, and Reliability

Sydaptic has earned and maintained a tradition of unsurpassed performance and reliability. Since our entrance into correctional facility controls, Sydaptic has been the leading innovator of correctional facility controls technology. From 'self-healing' microcode to advanced design using RF and other means of communications technology to assist safety in its 'Officer Down' alert system.

We are continually enhancing all aspects of the Sydaptic Service System and service process, constantly improving its reliability, dependability and quality. Each year we invest heavily in Research and Development for system enhancements to maintain and improve the industry's most proven and innovative correctional facility controls system.

Security

Reliability

All mouse and control operations are logged

Scalable

Lifetime Warranty

## Summary

Sydaptic appreciates this opportunity to present our *One Comprehensive Solution* for your facility controls solution. We are confident that this solution will meet the County's goals and objectives in all key areas. As part of our strategic partnership with the County, we will provide the highest quality, most reliable Jail Control System available at an affordable cost with a *lifetime warranty*.

The collective and individual experience design, development, and supporting inmate systems in many states proves our ability and skill in the services the County is seeking, including our ability to meet, and often exceed, the business, functional and technical requirements as defined in the request. We understand the criteria for a successful program:

- Scalable system with ability to add more control points easily
- · Spare circuit boards for immediate repairs
- Lock tester for diagnosing lock problems
- Sydaptic board tester for diagnostics
- · Adaptable technology for now and in the future
- · Lifetime warranty
- Engineering design that will support future enhancements
- Support 24x7

We offer Panola County a design, which is technically superior, competitively priced, outstanding technical support, and a design that will grow with the County and its needs. With such engineering excellence and innovative technology, our system might just be *the last jail control system the County will ever need*.

A proven track record and the only jail controls manufacturer in the state of Texas, Sydaptic welcomes the opportunity to put our team to work for you.

# Sydaptic 1220 Jail Control System Warranty

Unfortunately, at one point the jail control system will fail. This has always been a problem for Correctional Facilities. Knowing this and understanding this Sydaptic has come up with the solution: **Free Spares and Lifetime Warranty**.

Sydaptic will provide spare inventory for **FREE**. Using the diagnostic tools that are provided to the Facility, authorized personal will have the ability to determine if a board/card needs to be replaced. If County personal determines any equipment needs to be replaced they can replace them using the on-site spare stock. Once the system is repaired and in working order the County will mail the damaged equipment for **FREE** replacement. This approach will reduce the amount of time that the system is down and reduce the coast for service trips.

In addition to **Free Spares**, Sydaptic will provide a **Lifetime Warranty** on all control boards that Sydaptic designed and installed for the 1220 jail control system. We have always stood behind our work and feel that we provide the absolute best option when it comes to security controls. While others *supply* a 1-year on-site warranty, we *provide* a **LIFETIME WARRANTY**.

# Technical Support and Service Rates

Sydaptic goal is to minimize any down time due to system/component failure. We believe the best way to achieve this is by 3 ways: free on-site spare equipment, remote distance support, and on-site assistance.

Response times for telephone support are within 30 minutes unless immediate. You will be given a number of cell phone numbers of all technicians associated with the installation. As all facilities are different it makes sense to talk to a tech that has knowledge of *your* facility. There is no charge for telephone support.

Response times for the 'over the wire' assistance is scheduled with the facility. This will allow Sydaptic to re-program any software issues that might accrue after installation. Most of the time the spare computer is used to repair the problem.

On-site assistance for Panola County is 5 hours from the time the County asks for a technician to be onsite, *any day of the week*.

# Information When Selecting a Jail Control Provider

- ✓ How long has the provider been in business?
- ✓ Any past judgments or lawsuits?
- ✓ How long is the warranty and what does it cover?
- ✓ Is this their system or is this another company's system?
- ✓ Providers organizational chart
- ✓ Does the provider subcontract the labor to install the system?
- ✓ What equipment is the provider replacing?
- ✓ Is the provider replacing all equipment or just the interface to the system?
- ✓ Cost of replacement parts before the installation
- ✓ Does the contractor use a call center for tech support?
- ✓ Does the provider utilize another company for warranty work?
- ✓ What are the unknowns and how can they affect the cost of the installation?
- ✓ Response time?
- ✓ Largest and smallest client?
- ✓ Number of the provider's installation that have been replaced?
- ✓ Cost for software updates?
- ✓ Number of software updates in the past 3 years?
- ✓ Documentation regarding the installation and post installation

# Complete Installation Projected Timeline

Listed below is a projected timeline based on contract signing April 2, 2019

Contract Signed: April 2, 2019 - Contract is signed and both parties receive copies.

**First Payment:** *April 9*, 2019 - 20% of total amount is due to cover start of equipment cost. **On-Site Visit:** *April 16*, 2019 - Visit is to allow the lead tech the ability to inspect current

system and take panel/cabinet measurements.

**Floor Plan Date:** April 23, 2019 - At this time the floor plan will be completed and approved by the County. The floor plan is the graphic overlay used to operate the control system.

**Panels Completed:** - May 7, 2019- All panels/cabinets needed for the installation are complete and burning in to allow for in house testing.

**Panel Testing Complete:** May 14, 2019 - Panels have passed testing for over 160 hours and over 1,000,000 test functions. Any boards/cards that have not passed inspection have been removed and replaced with new boards/cards.

**Conference Call:** *May 15, 2019* - This call is to allow the County the ability to ask question regarding the install and to go over the Installation Timeline.

Project starting date: May 27, 2019.

**Time Frame:** 9 days **Number of Techs:** 4

On keys date: May 28, 2019.

End Points Controlled (All pods are included in the count)- Doors: 112, Intercoms: 135,

Cameras: 112, Sallyports: 0, Utility Control (lights, water): 64.

Equipment Installed: computers: 1, intercom amps: 1, paging amp: 0, master control

speakers: 1, LCD monitors: 1, DVRs:10, IP cameras: 30 and UPS: 2.

#### Time Line:

**Day 1**: arrive at the facility, unload all equipment, conduct walk through of all end points, inspect system.

**Day 2:** turn power off, demo all electronic panels, demo all control stations, install our panels and control boards.

**Day 3-5:** install all jail control computers, start connecting the door wires, start connecting the intercom cables, complete the floor plan to match the County's facility, finish installation of intercom cables, resume connecting the door wires.

**Day 6-7:** test the doors with the new system, start connecting the cameras to our jail control system, test the intercoms with the new system, test the cameras with the new system.

Day 7: troubleshoot any issues with doors, intercoms, cameras, etc.

**Day 8-9:** clean all equipment rooms and remove large tools, train the County personal on system.

**Day 9:** check in on County to insure system is operating as designed. pack up the trailer and return to Waco.

### Recent Partial Client List

- **Dallas County**, Texas Gregg Gray, Director of Facilities Management, 214-653-2970 Replaced jail control system in North Tower, Lew Sterrett A and B building as well as Medical, *30 total wings*. Currently working on a contract.
- **Buchanan County**, Missouri Jerry Stallsworth, Director of Maintenance, 816-262-7046 Replaced jail control system and camera system, 4 wings and 150 cameras, 11/15/17
- City of Crowley, Texas Nicole McDaniel, Support Services Supervisor, 817-297-2276x6104, Replaced jail control system, 5/16/18
- **Smith County Juvenile Center**, Texas Chet Thomas, Deputy Director, 903-533-2316 Replaced jail control systems, *5 wings*, 11/18/15.
- Crawford County, Kansas Danny Smith, Captain 620-724-8274 Replaced jail control system and installed 3 DVRs 3/20/15.
- **Lincoln County**, Missouri We were subcontracted Sheriff John Cottle 636-528-8546 Replaced jail control systems, *2 wings*, 4/15/14.
- Cherokee County, Texas Lt. Robin Parsons 903-683-2271 Replaced jail control system, 3 wings, 10/22/13.
- **Grand Prairie**, Texas Kristin Swanson, Detention Manager, 972-237-8960 Replaced jail control system, 3 wings, 6/30/18
- **Sumner County**, Kansas Undersheriff Mike Brandon 620-326-8941 Replaced jail control system, 2 wings, and installed 6 DVRs 7/18/13.
- **Johnston County**, Oklahoma Undersheriff Johnny Russell 580-371-2646 Replaced jail control system, installed RIOT backup system, 7/18/18
- Gregg County, Sheriff Maxey Cerliano, 903-236-8406

2001, re-designed jail controls; 2006 installed Sydaptic designed DVRs; 2005, produced a replacement control panel. 2009 replaced all controls in their North Jail complex.

Replaced the Juvenile control system in 2012 and the Marvin A Smith Unit in 2015, 4 wings total.

**McLennan County**, Wayne Canaday, County Maintenance of Equipment Director, 254-757-5190

Replaced jail control system for Wings A, B, C, D, E, Medical, Segregation, and Main Control, 11 wings total.



In today's correctional environment, it's about control... YOUR CONTROL.

Sydpatic's 1220 Jail Control System provides a high-tech, fully customized system that actually grows with your facility. The 1220 JCS provides customized system reports and an unmatched, guaranteed LIFETIME WARRANTY.

### **Controls include:**

- Video Surveillence
- Lock Repair and Maintenance
- Intercoms
- · Lights, TVs, Water Controls
- Visitation Phones

# Sydaptic's 1220 is THE LAST control system you will ever purchase.

Sydaptic's excellence in engineering and lifetime warranty guarantees you are selecting solutions for a secure future.

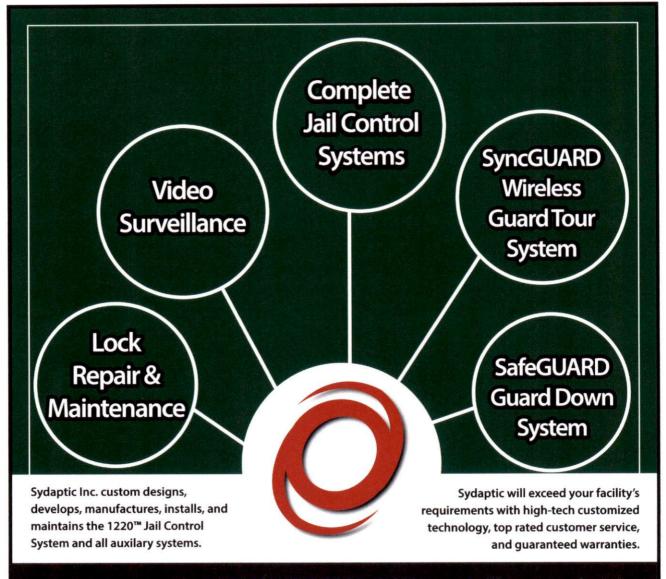




Contact Patrick Scott, 254-644-3461 to schedule a free on-site visit.

www.jailcontrols.com

It's ALL about control... YOUR CONTROL, ALL the TIME.



### Sydaptic, Inc. is the LAST JAIL CONTROL SYSTEM you will ever purchase.

Our breakthrough technology and auxilary systems including SyncGuard™ Guard Tour, SafeGuard™ Guard Down System, allows us to guarantee you specialized, high-quality systems catered to your specific facility needs. Our systems provide the most modern applied "law enforcement technology" available today and fully backed with unmatched, guaranteed warranties.

Contact us today for a FREE onsite visit of your facility: 254-644-0238

#### **ONE MAINTENANCE FORCE & TEAM**

Trained and certified technicians are assigned to maintain ALL aspects of the 1220™ jail control system with an experienced team with unparalleled resources and skills.

### **GUARANTEED COMPREHENSIVE SOLUTIONS**

Guaranteed comprehensive solutions from Sydaptic, Inc. provide a single point of responsibility, accountability and reliability.





Sydaptic™ introduces a state-of-the-art point and check system with a simplicity like no other. Integrating directly into vour custom 1220™ jailcontrol system; this durable, hand-held scanning wand allows jailers to simply point to a wall mounted Radio Frequency ID tag (NON-CONTACT) to account for inmate guard tour, suicide watch schedules and lock downs.

All checkpoints are downloaded for easy reporting and validation via a USB charging cable. Our reliable system allows for a better reduction of inmate navigation while also increasing efficiency of jailers making rounds.



Sydaptic<sup>™</sup>, Inc. Reliability by Design

www.JailControls.com

## SyncGuard™ POINT, SYNC, DONE!

Sydaptic<sup>™</sup> Inc. SyncGuard<sup>™</sup> is a jailer tour system with simplicity like no other. SyncGuard<sup>™</sup> allows jailers to simply POINT to a wall mounted RFID tag and SYNC the TIME and LOCATION for easy reporting of jailer rounds. This durable, NON-CONTACT system is backed with a three year warranty on all hardware (pictured below).

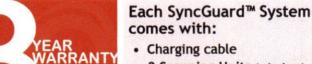
- Wireless
- No Contact
- Simply Point



Pictured: Scanning wands, unit holster, USB charging cable for PC, RFID location tag, jailer tag



### DIRECT INTEGRATION WITH OUR 1220 JAILCONTROL SYSTEM



- 2 Scanning Units (wireless)
- 2 Unit holsters
- 30 RFID location tags
- 10 Jailer ID Tags
   \*additional tags available upon request



## Sydaptic's Design and Manufacturing Capabilities

Sydaptic, Inc. is a controls design and manufacturing company specializing in correction facility controls found in jails and prisons.

Our staff of design engineers design develop both high and medium level code, and manufacture all of our controls equipment. Our field engineers remove the old equipment, install the new equipment, test and train the people in the facility on the new equipment.

As Sydaptic we have 100% management and control of the design, development, production, manufacturing, installation, and support all along the development process, Sydaptic can offer the industry's first Lifetime warranty on the equipment it manufactures.

We believe that the equipment you trust to keep your facility must be held to high standards and not some equipment which is an off-the-shelf- cookie-cutter solution that a controls-provider forces your facility into one of the square pegs – which may not serve your facility as well as a custom-designed solution let alone some outdated or not-in-production PLC.

Our control system is designed to be a control system directed toward a correctional facility which is operated 24 hours a day seven days a week unlike traditional PLCs which are designed for simple controls and *with scheduled downtime for preventative maintenance*. Sydaptic systems are not designed with this downtime built in. Our systems are designed to run all day and every day, no questions asked.

Sydaptic systems are evolutionary, both with hardware and software. As your facility changes whether dictated by shifts in legal legislation or by administration, Sydaptic's systems will adapt to the ever-changing responsibilities and reliabilities for your facility. Should your facility evolve to require double the amount of controlled end-points, this is no problem. Sydaptic will just add programming, screens if required, and the additional control hardware to make your vision a reality.

Sydaptic designs in reliability through advanced engineering practices, known technology and proven design philosophy. Our reliability and system diagnostics allow our clients to be self-reliant. Every fuse has an associated LED to indicate proper power, every input, output, reset, and 'heartbeat' also has its associated LED to indicate correct, reliable operation.

Every install is given a set of spare circuit boards, power supplies, intercom amp as well as troubleshooting equipment such as a circuit board and lock tester. With these tools, inventory and training, personnel are able to self-diagnose any issue, identify the failing component, and replace it quickly. There is always phone-support which is offered at no charge and any failed boards are quickly repaired and sent back to the facility.

As the system is so reliable, no charge for software updates, no charge for phone support, low Mean Time Between Failure (MTBF), non-obsolescence due to our manufacturing

support, dedicated service personnel, and the industry's first lifetime warranty; this control system could in fact be the *last control system you will ever need to purchase.* 

To assist in trouble-shooting, our security control cards are color coded. An example of a typical security control card is shown below showing a white PCB with red lettering and the various diagnostic indications:



In addition, these cards can be hot-swapped; they can be removed and replaced *without* the system being powered down. This hot-swapping is unique to Sydaptic systems which are designed from its inception to be operated 24 hours a day,7 days a week. An example of the hot-swapping is shown below:



As an example of our 1220 control system. Pictured below is our training unit. This unit goes to the facility and while the old system is being removed and the new Sydaptic system is being installed, programmed, and tested, this system is used to train the staff on the new system's operation.



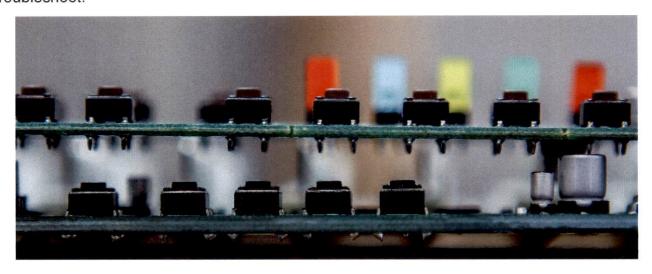
The security control cards are on the left on a green motherboard, middle is an intercom security control board which is black, and on the right is a video selector board which is green, intercom amp is far right and is black. Bottom left is the Node board which acts much like a PLC and is red. Power supply is lower right. Directly below the screen showing a fictitious floorplan is the fanless PC. All of our wiring is color-coded as well.

Sydaptic uses a fanless PC due to it not having a fan, it will not suck in dust, dirt, or other airborne contaminations which can prematurely end a PCs life. The dust that gets pulled in packs around circuit boards and can be conductive or keep heat in thus shortening a PCs usefulness. These fanless PCs are a bit more expensive, but incredibly more reliable.

The fanless PC holds the database which is specific to the facility as is the circuit board configuration – no facility has to bend the way their facility works or needs to work to an off-the-shelf un-modifiable PLC system – 100% custom configuration.

The circuit boards Sydaptic designs and used are not a normal less-expensive thickness; our boards are made from 0.065 thickness which is roughly twice that of other circuit boards. The copper tracks on the circuit board are also thicker, most circuit boards use one-ounce copper, and some even use 0.5-ounce copper. Sydaptic uses two-ounce copper for all of its circuit board design.

The reason for using thicker boards and heavier than normal copper is for reliability. Jails and prisons are not environmentally tightly controlled facilities, the changes in temperature can and do make a thinner PCB physically move. If the board is a typical PCB edge-card arrangement, the card can get warped over time and cause intermittent operation. The copper tracks which are the connections between all of the components on the PCB also can physically move. If the track or trace is too thin, it can form a tiny fracture or in severe stress can become separated. In either case the fracture or break will allow moisture to ingress into the track or trace and now instead of a secure reliable connection, you have an intermittent which causes unknown problems in the system and can be difficult to troubleshoot.



Example of thickness differences. Thin board from competition is on top, thicker board is shown on bottom.

The cost to produce such PCBs are higher, but as it related directly to reliability, we believe it is good manufacturing practice for any control system on which people rely.

The last part of the board reliability can be found in the connectors we use. Sydaptic uses Phoenix connectors which are gas-tight. Why would we use gas-tight connectors? It again speaks to reliability. Moisture can get into connectors and cause what is known as either a high-resistance short or an intermittent due to oxidation to the contact material. These types of connectors are once again not inexpensive but must be part of the overall systemic design for reliability.

When all of the surface mounted components have been placed on the circuit board, it is time to solder them to the PCB. Sydaptic uses a 10-zone SMD oven which means we have an oven in which we can control the temperature in 10 specific zones. This allows us to ramp the temperatures up and down in a more controlled environment than other ovens and also produces a much more reliable product.

In order to control all aspects of its product line, Sydaptic has a production facility which contains a flow-soldering machine in which the through-hole components are soldered in a controlled environment. A picture showing the series of motherboards being soldered is shown below:



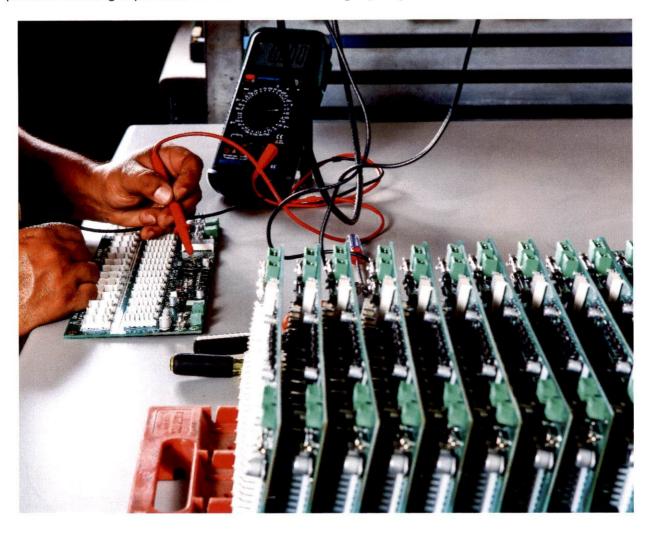
You can just see part of the circuit boards in the channel located in the center of the unit. The three fume-protection doors have been opened in order to see the boards.

The use of this production machine allows for consistent and therefore more reliable solder connections as they are wave-soldered in this machine – no more soldering irons for mass connections. There are no cold-solder joints which could lead to intermittent problems and possible total failure of the control system.

Once the boards emerge from the soldering unit, they are cooled and then inspected for any flaws such as solder bridges however unlikely.

After the visual inspection, each board is 100% tested based on board production test equipment of Sydaptic's own design. In this fashion all of the boards have been tested equally and is not out-sourced to any outside testing unit which may not follow the stringent testing protocols Sydaptic has in place.

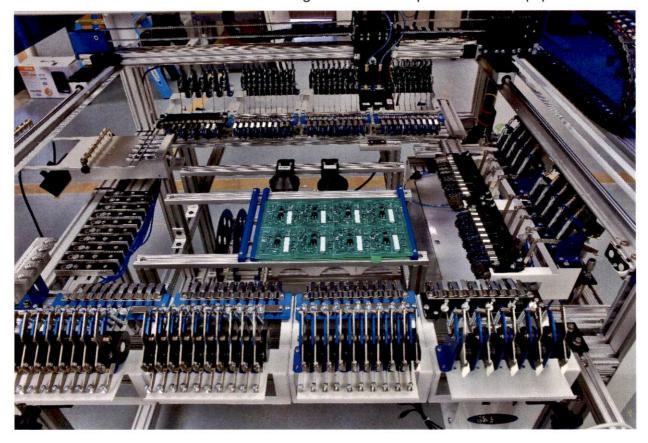
A picture showing a production technician checking a just produced motherboard:



As can be seen from the picture above, our circuit boards use the latest in electronics and often are of surface mounted devices or SMDs. These are tiny integrated circuits and require a significant financial and space commitment. One of the specialized pieces of equipment is a robot which will pick up these tiny components and using 3 vision cameras will place the component on a X, Y, Z table for later soldering in a SMD oven.

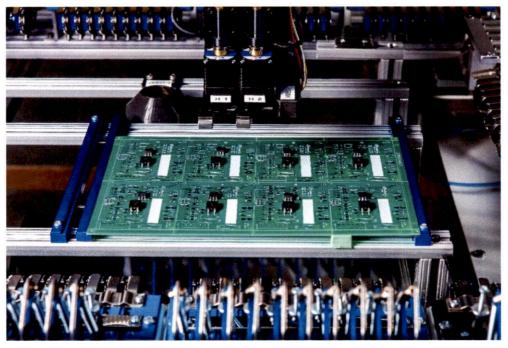
This assembly 'robot' makes thousands of placements per hour and does so in a consistent manner and is accurate to fractions of a human hair. Unparalleled accuracy in manufacturing provides reliability.

An overall view of the robot while assembling a standard IO panel for our equipment:

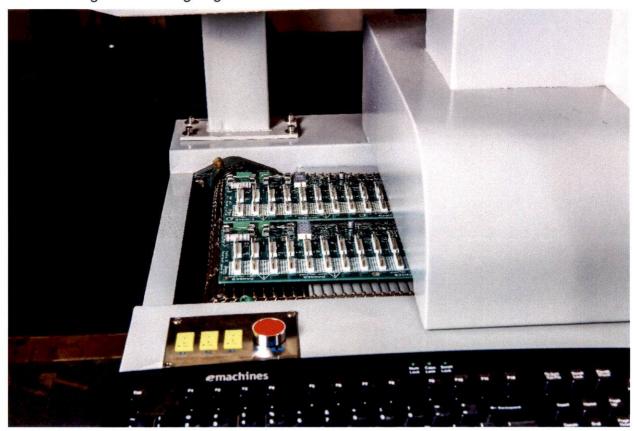


The Pick and Place machine as it is commonly called can place an enormous number of components of various sizes and in the correct orientation in an amazing amount of time. The machine needs its own set of programming files which is generated from our designers who design the circuit boards. Our engineers must not only be familiar with the PCB design software they must also be familiar with the machinery which actually assembles the electronic parts on the circuit boards they have designed. It is an exacting science but one that is required for proper longevity of any system in the field on which such demands are made on a daily basis.

A close-up of the board in the machine:



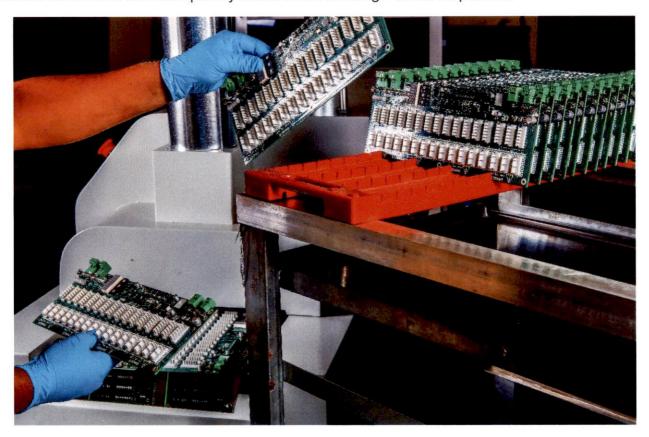
Picture showing the boards going into the oven:



The boards are moved through the oven on a computer-controlled metal chain so we can heat both the top and the bottom side of the board at the same time.

This can be useful in those designs in which we design PCBs that have components located on both sides of the PCB.

Another picture showing boards as they emerge from the oven and a brief inspection before allowed to cool completely and a more thorough visual inspection.



### **New Product Design**

This kind of capability allows our design team to try new ideas for products quite easily. Sydaptic has designed add-on products such as Sync-Guard which is a cell-check system that seamlessly integrates with our control system. Our system will show if a station was inadvertently missed during the tour, allowing administrators the ability to provide on the spot corrective action.

Another product which is nearing completion is our Officer-Down system. This system does not rely on a single method of communication to the various wireless 'nodes' throughout the facility, it uses three different means to communicate on the belief that one of the physically different methods will communicate the event.

The Officer-Down system does not trigger on a low-tech tilt switch; we use a solid-state gyro and accelerometer much like the ones founds in smart phones. Using this technology, any 'event' can be qualified by not just an angular displacement in 3D but also with a force vector. Sounds technical but it will not trigger unless it hits the ground with enough force to be considered being someone knocked down. A simple 90° turn or twist will not trigger the device.

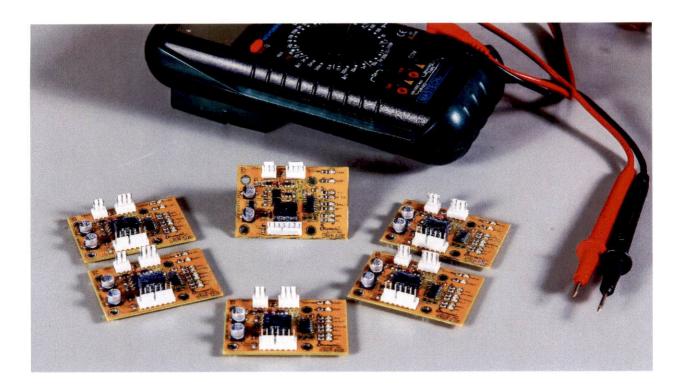
### Client-based Design Assistance

Sydaptic's engineering proves useful to solve client's problems with aging and no-longersupported devices.

Many times, our clients have turned to Sydaptic in order to re-design or enhance some technology which is no longer being supported. One of the more striking instances was a client had purchased a pneumatic-style lock from Southern Steel and when they needed some parts, they were told that Southern Steel no longer supported the lock and that there were no parts available for it.

The client had many locks that were in need of repair and had an entire wing that they had scavenged parts from other locks just to keep the facility going. Our engineering staff had a solution for both the valves and the circuit board in less than 2 weeks. A prototype control board was developed complete with many diagnostic LEDs which aid in troubleshooting.

A picture showing several of the control boards is shown below:



The new board helped the facility use the locks they had taken out of service and put back into service the wing that had been un-usable for over a year.

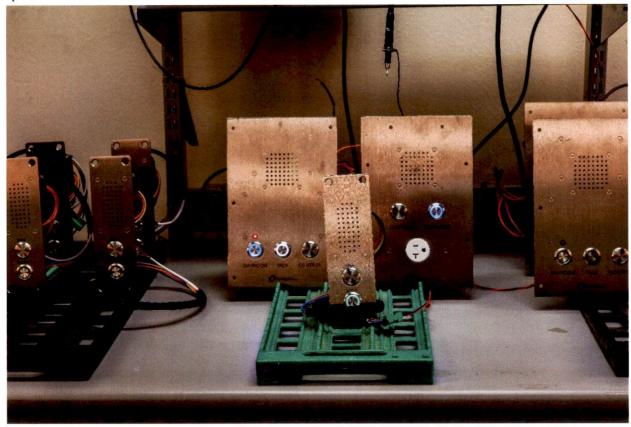
Another example of why Sydaptic should be your controls partner is another client had purchased a IP-based intercom system and the company who manufactured the system was a European company who had little support in the United States.

Sydaptic was asked if we could develop a replacement system which would be compatible with our intercom system. Our engineering team designed and developed a solution which allowed our client to remove and use for parts the un-supported intercom system and Sydaptic's drop-in replacement was a huge success to them.

It has all the same features as the more expensive, problematic, and un-supported system but with Sydaptic's rock-solid reliability.

The inmate can open their own door if allowed by Main Control which is indicated by a stainless steel circular lighted pushbutton. The inmate also has an intercom call request button. This whole assembly fits into the metalwork of the cell doorjamb.

A picture of the units is below:



Additionally, the original system had specialized intercom features in which a dayroom could initiate an intercom request either to Main Control or to a station located in the corridor. This application was directed at a medical ward and was helpful if a patient wanted to communicate with someone on the medical staff who was in the corridor or viceversa.

Pictured below is a typical manufacturing run of these types on door-jamb intercom units:



Sydaptic's client-inspired designs are not limited to hardware or the firmware on which the hardware is controlled.

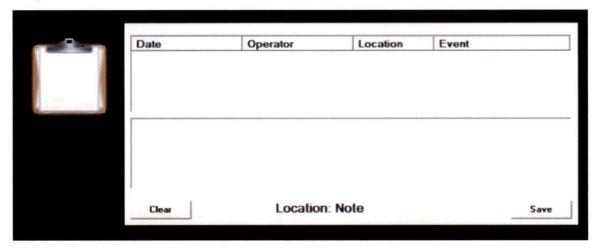
Sydaptic has added numerous software enhancements to the control software over the years. Many of the updates have actually been requests from clients that Sydaptic has chosen to add. There was an install where a client wanted to add an indication window that named the intercom that was needing to be answered. Sydaptic was able to provide an update to the control software by the end of the install that had that feature.

An example is presented below:



There was a different client that wanted to add digital notes to the control software to replace the notes/journal that are done by their jailers. Sydaptic talked with the client about what they needed and provide them with a free update to include that feature.

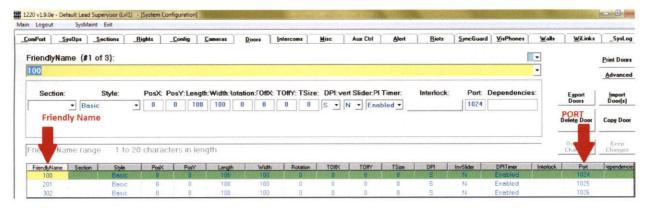
An example of the notes is below:



Sydaptic has provided many other updates for clients to enhance their system and make it more custom for them. One client wanted a way to have each control location in their multiple control station facility to be able to call each other and Sydaptic provided a digital call system that can be logged and recorded in the control system if need be.

All of these software updates that Sydaptic provided were at no cost to the client. Sydaptic also provides in the control software a method to change the look and configuration of your system.

An example of the configuration section of the software is below:



Sydaptic also provides a way to make visual changes to the layout of the facility so the client can make any changes they want, when they want.

Given the information contained in the previous pages, you can agree that Sydaptic has a standard of excellence that supersedes most, if not all, of the other controls providers. Sydaptic's engineering problem solving has and will continue to provide new and reliable solutions to correctional facility's needs, wants, and desires for the coming future of correctional controls.

Our commitment to be the most reliable, technically current, innovative and a 'can do' attitude for our client's places Sydaptic clearly apart from not just controls integrators, but controls manufacturers alike.

In Summation, Sydaptic offers the following:

- 1. Lifetime warranty for the Sydaptic manufactured system components.
- 2. Reliability, which allows us to offer a lifetime warranty.
- Free software updates.
- 4. Design capability for other aspects of a client's system.
- 5. Newly designed products to enhance safety and reliability.
- 6. Custom-designed system specific to your facility.
- 7. Phones answered all day every day.
- 8. Controls system designed to operate 24 x 7 and be reliable.
- 9. On-site spare inventory
- 10. Remote software upgrade
- 11. Free diagnostic tools for jail control system
- 12. Free lock tester supplied
- 13. On-site training of system before install is complete